

Christian Schmid

AI ENGINEER

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Professional Summary

AI Engineer with hands-on experience since 2021 building enterprise software and, most recently, production AI systems that create measurable business impact. At Telefónica, I design and ship AI prototypes on Azure that connect Databricks data pipelines with Salesforce to automate B2B sales workflows — replacing manual processes with tools that accelerate decisions and drive revenue. I combine deep Salesforce platform knowledge with applied ML engineering to deliver end-to-end solutions, from data pipeline to user-facing product.

Skills

Python, JavaScript/TypeScript, Solidity | React, Next.js, LWC | Node.js, PostgreSQL | Salesforce, Git, Docker | German (Native), English (C1)

Work Experience

Telefónica Germany GmbH & Co. OHG

Mannheim, Germany

AI ENGINEER (FULL-TIME SINCE SEP. 2024, DUAL STUDY 2021-2024)

Jan. 2021 - Present

- Accelerate B2B sales cycles by engineering AI prototypes on Azure integrating Databricks data pipelines with Salesforce, delivering automation tools that reduce manual workload and free capacity for revenue-critical activities.
- Reduce vendor dependency by replacing third-party SaaS solutions with purpose-built in-house AI tooling, cutting costs while maintaining full control over data and model governance.
- Eliminated manual data entry by building Salesforce-to-Salesforce RESTful API synchronizing orders in real-time and developing Lightning Web Components with Apex managing 1.4M customer accounts.
- Showcased emerging blockchain technology in corporate innovation lab by building SSO web app with Next.js, implementing World Coin authentication with biometric iris hash stored on-chain and wallet-based identity verification.

CS Development

Munich, Germany

FOUNDER & LEAD DEVELOPER (PART-TIME)

Mar. 2019 - Aug. 2021

- Acquired 15+ e-commerce clients alongside studies by founding startup delivering custom full-stack web applications.
- Increased organic traffic and conversion rates by optimizing SEO metadata, implementing structured data markup, and improving page load performance.

Giesecke+Devrient (G+D)

Munich, Germany

SOFTWARE DEVELOPMENT INTERN

Sep. 2019 - Mar. 2020

- Streamlined OS installation for payment card production by developing cross-platform GUI application in Python.

Avast Software

London, United Kingdom

SOFTWARE ENGINEERING INTERN

Aug. 2018 - Sep. 2018

- Enabled users to monitor website tracking activity by building Chrome extension with custom authentication (password salting/hashing) and dashboard displaying Avast security data.

Side Projects

Web3 & Machine Learning

Solidity, Next.js, React, TypeScript,

Python, PyTorch

PERSONAL PROJECTS

2024 - 2025

- Built Solidity factory contract deploying ERC-721 collections with auto-mint and ownership transfer.
- Trained GAN over 500 epochs for synthetic image generation, evaluated via FID score.

Education

DHBW - Baden-Wuerttemberg Cooperative State University

Mannheim, Germany

BACHELOR OF SCIENCE (B.Sc.) - BUSINESS INFORMATICS | SPECIALIZATION: DATA SCIENCE & MACHINE LEARNING | DUAL

STUDY PROGRAM | CORPORATE PARTNER: TELEFÓNICA GERMANY

Jan. 2021 - Sep. 2024

- Bachelor Thesis: "Blockchain Identity Solutions in Telecommunications" - Decentralized KYC with biometric verification and zero-knowledge proofs.